

Consolidated Financial Statements September 30, 2019 and 2018 With Independent Auditor's Report



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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors, Physicians for Reproductive Health:

We have audited the accompanying consolidated financial statements of Physicians for Reproductive Health, which comprise the consolidated statements of financial position as of September 30, 2019 and 2018, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to Physicians for Reproductive Health's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Physicians for Reproductive Health's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Physicians for Reproductive Health as of September 30, 2019 and 2018, and the consolidated changes in its net assets and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



#### **Emphasis of Matter - Change in Accounting Principles**

As discussed in Note 1 to the consolidated financial statements, in fiscal year 2019, Physicians for Reproductive Health adopted new accounting guidance in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

#### **Other Matters**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedules of financial position - Global Doctors for Choice, LLC and activities and changes in net assets - Global Doctors for Choice, LLC are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

February 13, 2020

Withem Smeth + Brown, PC

# Physicians for Reproductive Health Consolidated Statements of Financial Position September 30, 2019 and 2018

|  |           | 2019                         |           | 2018                         |
|--|-----------|------------------------------|-----------|------------------------------|
| Assets   |           |                              |           |                              |
| Current assets Cash and cash equivalents   | \$        | 1,596,300                    | \$        | 1,729,498                    |
| Investments Unconditional promises to give, current portion  |           | 3,435,335<br>70,000          |           | 2,822,414<br>1,621,502       |
| Other receivables Prepaid expenses and other current assets  |           | 860<br>121,312               |           | 4,178<br>134,717             |
| Total current assets   |           | 5,223,807                    |           | 6,312,309                    |
| Property and equipment, net  |           | 122,520                      |           | 163,516                      |
| Other assets   |           | 79,243                       |           | 76,605                       |
| Unconditional promises to give, non-current portion Other assets   |           | 18,523                       |           | 21,751                       |
| Total other assets   |           | 97,766                       |           | 98,356                       |
| Total assets   | <u>\$</u> | 5,444,093                    | <u>\$</u> | 6,574,181                    |
| Liabilities and Net Assets   |           |                              |           |                              |
| Current liabilities Accounts payable and accrued expenses  | \$        | 262,592                      | \$        | 310,228                      |
| Net assets Without donor restrictions  |           |                              |           |                              |
| Board designated fund - GDC action fund Board designated fund - GDC reserve fund Available for general use |           | 9,000<br>24,000<br>3,617,281 |           | 9,000<br>12,000<br>3,508,114 |
| Total without donor restrictions With donor restrictions   |           | 3,650,281<br>1,531,220       |           | 3,529,114<br>2,734,839       |
| Total net assets   | _         | 5,181,501                    |           | 6,263,953                    |
| Total liabilities and net assets   | \$        | 5,444,093                    | \$        | 6,574,181                    |

# Physicians for Reproductive Health Consolidated Statements of Activities and Changes in Net Assets Years Ended September 30, 2019 and 2018

|   | 2019 |                         |    |                           | 2018            |    |                           |    |                          |    |             |
|---|------|-------------------------|----|---------------------------|-----------------|----|---------------------------|----|--------------------------|----|-------------|
|   |      | out Donor<br>strictions |    | Vith Donor<br>estrictions | Total           |    | hout Donor<br>estrictions |    | ith Donor<br>estrictions |    | Total       |
| Public support and revenues                   |      |                         |    |                           |                 |    |                           |    |                          |    |             |
| Contributions                                 |      |                         |    |                           |                 |    |                           |    |                          |    |             |
| Foundations                                   | \$   | 124,734                 | \$ | 1,833,536                 | \$<br>1,958,270 | \$ | 139,110                   | \$ | 1,872,244                | \$ | 2,011,354   |
| Individuals                                   |      | 1,061,325               |    | 301,050                   | 1,362,375       |    | 1,331,897                 |    | 229,942                  |    | 1,561,839   |
| In-kind                                       |      | 380,466                 |    | -                         | 380,466         |    | 52,169                    |    | -                        |    | 52,169      |
| Service fees                                  |      | 9,771                   |    | -                         | 9,771           |    | 15,001                    |    | -                        |    | 15,001      |
| Interest and dividend income                  |      | 89,183                  |    | -                         | 89,183          |    | 66,590                    |    | -                        |    | 66,590      |
| Investment income                             |      | 47,445                  |    | -                         | 47,445          |    | 83,457                    |    | -                        |    | 83,457      |
| Miscellaneous income                          |      | 56,700                  |    |                           | <br>56,700      |    | 47,630                    |    |                          |    | 47,630      |
|   |      | 1,769,624               |    | 2,134,586                 | 3,904,210       |    | 1,735,854                 |    | 2,102,186                |    | 3,838,040   |
| Net assets released from restrictions due to  |      |                         |    |                           |                 |    |                           |    |                          |    |             |
| satisfaction of time and purpose restrictions |      | 3,338,205               |    | (3,338,205)               | <br>            |    | 4,312,175                 |    | (4,312,175)              |    |             |
|   |      | 5,107,829               |    | (1,203,619)               | 3,904,210       |    | 6,048,029                 |    | (2,209,989)              |    | 3,838,040   |
| Expenses                                      |      |                         |    |                           |                 |    |                           |    |                          |    |             |
| Program activities                            |      | 4,112,092               |    | -                         | 4,112,092       |    | 5,110,283                 |    | -                        |    | 5,110,283   |
| Supporting services                           |      | 874,570                 |    |                           | <br>874,570     |    | 695,696                   |    |                          |    | 695,696     |
|   |      | 4,986,662               |    |                           | <br>4,986,662   |    | 5,805,979                 |    |                          |    | 5,805,979   |
| Changes in net assets                         |      | 121,167                 |    | (1,203,619)               | (1,082,452)     |    | 242,050                   |    | (2,209,989)              |    | (1,967,939) |
| Net assets, beginning of year                 |      | 3,529,114               |    | 2,734,839                 | <br>6,263,953   |    | 3,287,064                 |    | 4,944,828                |    | 8,231,892   |
| Net assets, end of year                       | \$   | 3,650,281               | \$ | 1,531,220                 | \$<br>5,181,501 | \$ | 3,529,114                 | \$ | 2,734,839                | \$ | 6,263,953   |

The Notes to Consolidated Financial Statements are an integral part of these statements.

# Physicians for Reproductive Health Consolidated Statements of Functional Expenses Years Ended September 30, 2019 and 2018

|                                  |    |                 |    |            |       |              |     |             | 2019     |     |                     |           |     |          |    |           |    |           |   | 2018         |
|----------------------------------|----|-----------------|----|------------|-------|--------------|-----|-------------|----------|-----|---------------------|-----------|-----|----------|----|-----------|----|-----------|---|--------------|
|                                  |    |                 |    | Pi         | rogra | am Activitie | es  |             |          |     | Supporting Services |           |     |          |    |           | _  |           |   |              |
|                                  | E  | ducation        |    | Global     |       |              | Pul | blic Policy |          |     |                     |           |     |          |    |           |    |           |   |              |
|                                  | Re | esearch &       | Do | octors for | ١     | /oice &      | & C | ommunity    | Progra   | m   | Ma                  | nagement  |     |          | 5  | Support   |    |           |   | Summarized   |
|                                  |    | <b>Fraining</b> |    | Choice     | Eng   | gagement     |     | Support     | Tota     |     | &                   | General   | Dev | elopment |    | Total     |    | Total     | _ | Total        |
| Salaries and benefits            | \$ | 821.319         | \$ | 120.038    | \$    | 483,400      | \$  | 675,269     | \$ 2.100 | 026 | \$                  | 110,016   | \$  | 170,803  | \$ | 280,819   | \$ | 2.380.845 |   | \$ 3.144.255 |
| Professional fees                | *  | 118,779         | •  | 117,670    | *     | 170,433      | *   | 174,541     | 581      |     | •                   | 721,789   | •   | 80,150   | *  | 801,939   | ,  | 1,383,362 |   | 1,274,718    |
| Printing and duplication         |    | 64              |    | 193        |       | 12,914       |     | 336         | 13       | 507 |                     | 306       |     | 43,618   |    | 43,924    |    | 57,431    |   | 61,900       |
| Communications                   |    | -               |    | 35         |       | -            |     | -           |          | 35  |                     | 57,645    |     | -        |    | 57,645    |    | 57,680    |   | 68,308       |
| Travel                           |    | 179,823         |    | 34,303     |       | 34,647       |     | 63,051      | 311      | 825 |                     | 34,203    |     | 4,353    |    | 38,556    |    | 350,381   |   | 466,678      |
| Conferences and conventions      |    | 138,869         |    | 6,226      |       | 176,896      |     | 14,320      | 336      | 311 |                     | 3,991     |     | 3,553    |    | 7,544     |    | 343,855   |   | 332,282      |
| Dues, subscriptions and seminars |    | 9,575           |    | -          |       | 608          |     | 2,958       | 13       | 140 |                     | 9,893     |     | 3,685    |    | 13,578    |    | 26,718    |   | 33,304       |
| Occupancy                        |    | -               |    | -          |       | -            |     | -           |          | -   |                     | 79,381    |     | -        |    | 79,381    |    | 79,381    |   | 78,353       |
| Leased and purchased equipment   |    | 1,606           |    | 954        |       | 39,243       |     | -           | 41       | 803 |                     | 67,923    |     | 108      |    | 68,031    |    | 109,834   |   | 116,303      |
| Other operating costs            |    | 1,148           |    | 37,292     |       | 21,816       |     | 189         | 60       | 445 |                     | 36,392    |     | 40,344   |    | 76,736    |    | 137,181   |   | 184,162      |
| Depreciation and amortization    |    | -               |    | 4,113      |       | -            |     | 15,104      | 19       | 217 |                     | 40,777    |     | -        |    | 40,777    |    | 59,994    |   | 45,716       |
| Overhead allocation              |    | 263,517         |    |            |       | 156,762      |     | 214,081     | 634      | 360 |                     | (689,083) |     | 54,723   |    | (634,360) | _  |           |   |              |
|                                  | \$ | 1,534,700       | \$ | 320,824    | \$    | 1,096,719    | \$  | 1,159,849   | \$ 4,112 | 092 | \$                  | 473,233   | \$  | 401,337  | \$ | 874,570   | \$ | 4,986,662 |   | \$ 5,805,979 |

# Physicians for Reproductive Health Consolidated Statements of Cash Flows Years Ended September 30, 2019 and 2018

|  | 2019           | 2018           |
|--|----------------|----------------|
| Operating activities   |                |                |
| Changes in net assets  | \$ (1,082,452) | \$ (1,967,939) |
| Adjustments to reconcile changes in net assets to                | ,              | ,              |
| net cash provided by (used in) operating activities              |                |                |
| Depreciation and amortization                                    | 59,994         | 45,716         |
| Realized gain on investments                                     | (66,680)       | (44,343)       |
| Unrealized loss (gain) on investments                            | 6,623          | (50,774)       |
| Change in unamortized discount on unconditional promises to give | (2,638)        | (1,796)        |
| Bad debt (recovery) expense on unconditional promises to give    | (19,561)       | 10,943         |
| Changes in assets and liabilities                                |                |                |
| Unconditional promises to give                                   | 1,571,063      | 459,366        |
| Other receivables  | 3,318          | (1,634)        |
| Prepaid expenses and other current assets                        | 13,405         | (28,819)       |
| Other assets   | 3,228          | 5,878          |
| Accounts payable and accrued expenses                            | (47,636)       | (24,556)       |
| Net cash provided by (used in) operating activities              | 438,664        | (1,597,958)    |
| Investing activities   |                |                |
| Purchase of property and equipment                               | (18,998)       | (90,021)       |
| Net (purchase of) proceeds from investments                      | (552,864)      | (353,409)      |
| Net cash used in investing activities                            | (571,862)      | (443,430)      |
| Net change in cash and cash equivalents                          | (133,198)      | (2,041,388)    |
| Cash and cash equivalents  |                |                |
| Beginning of year  | 1,729,498      | 3,770,886      |
| End of year  | \$ 1,596,300   | \$ 1,729,498   |

# Supplemental disclosure of cash flow information

There were no amounts paid for interest or income taxes during the years ended September 30, 2019 or 2018.

## 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Organization

Physicians for Reproductive Health (the "Organization") unites the medical community and concerned supporters. Together, the Organization works to improve access to comprehensive reproductive health care, including contraception and abortion, especially to meet the health care needs of economically disadvantaged patients.

On September 5, 2014, Global Doctors for Choice, LLC ("GDC") was formed. The Organization is the initial and sole member of GDC as well as the fiscal sponsor. GDC was formed to engage exclusively in educational, scientific, public safety or other charitable purposes. The earnings of GDC inure solely to the benefit of the Organization.

In 2014, the Organization also became the fiscal sponsor of another non-profit unincorporated group: Creating a Clinicians Corps. The fiscal sponsorship ended during the year ended September 30, 2018.

### **Principles of Consolidation**

The consolidated financial statements include the accounts and balances of Physicians for Reproductive Health and GDC, a wholly-owned subsidiary, and the activities for which the Organization is the fiscal sponsor. All significant intercompany balances and transactions have been eliminated in consolidation.

#### **Basis of Presentation**

These consolidated financial statements, which are presented on the accrual basis of accounting, have been prepared to focus on the Organization as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

#### **Net Assets Without Donor Restrictions**

Net assets without donor restrictions are available for use in general operations and not subject to donor restrictions.

#### **Net Assets With Donor Restrictions**

Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the gift is received and are released from restrictions when the asset is placed into service.

#### **Cash and Cash Equivalents**

For purposes of the consolidated statements of cash flows, the Organization considers all highly liquid debt instruments, purchased with an initial maturity of three months or less, to be cash equivalents.

#### **Investments**

Investments in money market and equity securities with readily determinable values and all investments in debt securities are measured at fair value in the consolidated statements of financial position. Donated investments are recorded at the fair value at the date of receipt. Investment income or loss (including realized and unrealized gains and losses on investments, interest and dividends) is included in assets without restrictions unless the income or loss is restricted by donor or law.

#### **Unconditional Promises to Give and Contributions**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in assets without restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in assets with restrictions. When a restriction expires, assets with restrictions are reclassified as assets without restrictions.

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, which are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

### **Property and Equipment**

Property and equipment are recorded at cost and are being depreciated using the straight-line method over the estimated useful life of the asset as follows:

| Description                      | Estimated Life (Years) |
|----------------------------------|------------------------|
| Office furniture and equipment   | 5                      |
| Computer and website development | 3                      |
| Leasehold improvements           | Life of lease          |

Expenditures for maintenance and repairs are charged to activities as incurred. Expenditures for betterments and major renewals are capitalized and, therefore, would be included in property and equipment.

#### **Valuation of Long-Lived Assets**

In accordance with the provisions of the accounting pronouncement on accounting for the impairment or disposal of long-lived assets, the Organization reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the varying amount of the assets may not be fully recoverable. Management has determined that no assessment was required for the periods presented in these financial statements.

#### **Income Taxes**

Physicians for Reproductive Health is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue code and has been designated as an organization which is not a private foundation. Management has determined that there were no uncertain tax positions at September 30, 2019 and 2018. In addition, there was no interest or penalties related to income taxes included in the consolidated financial statements presented.

So long as GDC's sole member is the Organization, GDC will be treated as a disregarded entity for federal income tax purposes, and GDC's results of operations will be included within the Organization's tax filings.

#### **Estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Concentration of Credit Risk**

The Organization maintains cash amounts with two financial institutions. In an attempt to limit the credit risk, the Organization places all funds with high quality financial institutions. At various times throughout the year, the Organization had cash balances in excess of FDIC insurance coverage. The Organization has not experienced any losses resulting from credit risk.

### **Functional Allocation of Expenses**

The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among program services and management and general services based on the benefit received. Such allocations are determined by management on an equitable basis. The expenses that are allocated include the following:

| Expenses                         | Method of Allocation |
|----------------------------------|----------------------|
| Salaries and benefits            | Time and effort      |
| Professional fees                | Salaries             |
| Printing and publications        | Salaries             |
| Communications                   | Salaries             |
| Dues, subscriptions and seminars | Salaries             |
| Other operating costs            | Salaries             |
| Occupancy                        | Salaries             |
| Equipment                        | Salaries             |
| Depreciation and amortization    | Salaries             |
| Overhead allocation              | Salaries             |

#### Reclassification

As disclosed later in this note, the 2018 consolidated financial statements were reclassified for the adoption of Accounting Standards Update ("ASU") 2016-14. Changes in net assets and net assets are unchanged due to the reclassification.

### **Change in Accounting Principles**

Presentation of Financial Statements of Not-For-Profit Entities

In August 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-14, Not-for-profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-profit Entities*. ASU 2016-14, which is effective for fiscal years beginning after December 15, 2017 with early adoption permitted, requires a change to two areas of not-for-profit accounting and significant new financial statement presentation and disclosure requirements. Under ASU 2016-14 underwater funds will be accounted for within net assets with donor restrictions and not within net assets without donor restrictions as is the current practice. In addition, the ASU eliminates the accounting policy election to release donor imposed restrictions over the useful life of donated property and equipment when the donor does not explicitly specify the period of time the property must be used. Instead, entities will be required to relieve the donor's restrictions at the time the asset is placed in service. The ASU also changes the presentation and disclosure requirements of not-for-profit entities in the following areas: expense disclosures, display of net asset classes, cash flow presentation, quantitative and qualitative liquidity disclosures and presentation of investment returns. The Organization has elected to early adopt ASU 2016-14 during the year ended September 30, 2019.

A recap of the net asset reclassifications driven by the adoption of ASU 2016-14 as of September 30, 2018 are as follows:

|                             | ASU 2016-14 Classifications |  |    |           |      |               |  |  |  |  |
|-----------------------------|-----------------------------|--|----|-----------|------|---------------|--|--|--|--|
|                             | Without D                   | Without Donor Restrictions With Donor Restrictions |    |           | Tota | al Net Assets |  |  |  |  |
| Net asset classifications   |                             |  |    |           |      |               |  |  |  |  |
| As previously presented:    |                             |  |    |           |      |               |  |  |  |  |
| Unrestricted                | \$                          | 3,529,114  | \$ | -         | \$   | 3,529,114     |  |  |  |  |
| Temporarily restricted      |                             | -  |    | 2,734,839 |      | 2,734,839     |  |  |  |  |
| Net assets, as reclassified | \$                          | 3,529,114  | \$ | 2,734,839 | \$   | 6,263,953     |  |  |  |  |

# **Recent Accounting Pronouncements**

## Revenue Recognition

In May 2014, FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606), which provides a comprehensive new revenue recognition model that requires a company to recognize revenue in an amount that reflects the consideration it expects to receive for the transfer of promised goods or services to its customers. The standard also requires additional disclosure regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. This ASU, which was deferred by ASU 2015-14, is effective for annual periods and interim periods beginning after December 15, 2018. The ASU is to be applied retrospectively or using a cumulative effect transition method. Early adoption is permitted.

#### Leases

In February 2016, FASB issued ASU 2016-02, *Leases* (Topic 842), which requires the recognition of a "right to use" asset and a lease liability, initially measured at the present value of the lease payments, on the balance sheet for all of the Company's lease obligations. This ASU is effective for fiscal years beginning after December 15, 2020.

#### Accounting for Contributions

In June 2018, the FASB issued ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The new guidance assists not-for-profit entities in determining whether to account for a transfer of assets as a contribution or an exchange transaction. This update also clarifies that a contribution is conditional if the agreement includes both a barrier (as defined) and a right of return or release. The standard is effective for transactions in which the entity serves as a resource recipient for annual periods beginning after December 15, 2018, and interim periods beginning after December 15, 2019, and interim periods beginning after December 15, 2020.

#### Fair Value Measurement

On August 28, 2018, the FASB issued ASU 2018-13, *Fair Value Measurement* (Topic 820): Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement which amends Accounting Standards Codification 820 to add, remove and modify fair value measurement requirements. The following are the main provisions of ASU 2018-13:

- The following disclosure requirements that impact the Organization were removed from Topic 820: the policy for timing of transfers between levels of the fair value hierarchy; the valuation processes for Level 3 fair value measurements; and the changes in unrealized gains and losses for the period included in earnings for recurring Level 3 fair value measurements held at the end of the reporting period.
- Also, in lieu of a roll forward for Level 3 fair value measurements, a non-public entity is required to disclose transfers into and out of Level 3 of the fair value hierarchy and purchases, and issues of Level 3 assets and liabilities.
- For investments in certain entities that calculate net asset value, an entity is required to disclose
  the timing of liquidation of an investee's assets and the date when restrictions from redemption
  might lapse only if the investee has communicated the timing to the entity or announced the
  timing publicly.

The effective date of ASU 201-13 is effective for fiscal years beginning after December 15, 2019. Management is evaluating the impact this ASU will have on its financial statements.

#### 2. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give consist of funds pledged for various programs and general operating support. These pledges are payable through the Organization's fiscal year ended 2021 and are recorded at their net present value, using a discount rate of approximately 2.9% per annum. Maturity of pledges receivable are as follows at September 30:

|   | 2019      | 2018         |
|---|-----------|--------------|
| Less than one year                                      | \$ 80,000 | \$ 1,651,063 |
| Two to five years                                       | 80,000    | 80,000       |
| Total unconditional promises to give                    | 160,000   | 1,731,063    |
| Less: Unamortized discount                              | (757)     | (3,395)      |
| Less: Allowance for uncollectible pledges               | (10,000)  | (29,561)     |
| Net unconditional promises to give                      | 149,243   | 1,698,107    |
| Less: Current portion of unconditional promises to give | (70,000)  | (1,621,502)  |
| Non-current portion of unconditional promises to give   | \$ 79,243 | \$ 76,605    |

#### 3. INVESTMENTS

At September 30, investments consist of:

|                   |              | 2019         |                       |  |
|-------------------|--------------|--------------|-----------------------|--|
|                   |              |              |                       |  |
|                   | Fair Value   | Cost         | <b>Excess of Cost</b> |  |
| Equity securities | \$ 2,021,001 | \$ 1,392,583 | \$ 628,418            |  |
| Debt securities   | 1,414,334    | 1,636,485    | (222,151)             |  |
|                   | \$ 3,435,335 | \$ 3,029,068 | \$ 406,267            |  |
|                   |              | 2018         |                       |  |
|                   |              |              | Fair Value in         |  |
|                   | Fair Value   | Cost         | <b>Excess of Cost</b> |  |
| Equity securities | \$ 1,697,975 | \$ 1,263,548 | \$ 434,427            |  |
| Debt securities   | 1,124,439    | 1,145,976    | (21,537)              |  |
|                   | \$ 2,822,414 | \$ 2,409,524 | \$ 412,890            |  |

#### **Fair Value Accounting**

Pursuant to the requirements of the accounting pronouncement on fair value measurements, the Organization has provided fair value disclosure information for relevant assets and liabilities in the consolidated financial statements. Fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, this pronouncement establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three broad levels, which are described below:

- **Level 1:** Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- **Level 2**: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.
- **Level 3**: In the event little or no market data is available, the Organization develops measurement criteria based on the best information available. This measurement reflects management's own assumptions about the assumptions a market participant would use in pricing the asset or liability. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

The following table summarizes assets which have been accounted for at fair value on a recurring basis as of September 30, along with the basis of determination of fair value:

|                   |              | 2            | 019         |              |  |  |  |  |  |  |
|-------------------|--------------|--------------|-------------|--------------|--|--|--|--|--|--|
|                   |              | Quoted       |             |              |  |  |  |  |  |  |
|                   |              | Prices in    | Observable  | Unobservable |  |  |  |  |  |  |
|                   |              | Active       | Measurement | Measurement  |  |  |  |  |  |  |
|                   |              | Markets      | Criteria    | Criteria     |  |  |  |  |  |  |
|                   | Total        | (Level 1)    | (Level 2)   | (Level 3)    |  |  |  |  |  |  |
| Equity securities | \$ 2,021,001 | \$ 2,021,001 | \$ -        | \$ -         |  |  |  |  |  |  |
| Debt securities   | 1,414,334    | 1,414,334    | -           | -            |  |  |  |  |  |  |
|                   | \$ 3,435,335 | \$ 3,435,335 | \$ -        | \$ -         |  |  |  |  |  |  |
|                   | 2018         |              |             |              |  |  |  |  |  |  |
|                   |              | Quoted       |             |              |  |  |  |  |  |  |
|                   |              | Prices in    | Observable  | Unobservable |  |  |  |  |  |  |
|                   |              | Active       | Measurement | Measurement  |  |  |  |  |  |  |
|                   |              | Markets      | Criteria    | Criteria     |  |  |  |  |  |  |
|                   | Total        | (Level 1)    | (Level 2)   | (Level 3)    |  |  |  |  |  |  |
| Equity securities | \$ 1,697,975 | \$ 1,697,975 | \$ -        | \$ -         |  |  |  |  |  |  |
| Debt securities   | 1,124,439    | 1,124,439    | <u>-</u>    | <del>_</del> |  |  |  |  |  |  |
|                   | \$ 2,822,414 | \$ 2,822,414 | \$ -        | \$ -         |  |  |  |  |  |  |

### 4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at September 30:

|                                  |           | 2019      | <br>2018      |
|----------------------------------|-----------|-----------|---------------|
| Computer and website development | \$        | 224,000   | \$<br>296,143 |
| Leasehold improvements           |           | 30,798    | <br>30,798    |
|                                  |           | 254,798   | 326,941       |
| Less: Accumulated depreciation   |           | (132,278) | <br>(163,425) |
|                                  | <u>\$</u> | 122,520   | \$<br>163,516 |

Depreciation expense for the years ended September 30, 2019 and 2018 was \$59,994 and \$45,716, respectively.

### 5. FINANCIAL ASSETS AND LIQUIDITY RESOURCES

The Organization regularly monitors liquidity required to meet its operating needs and commitments. The Organization's cash flows fluctuate during the year attributable to the timing of the program operations and collection of funds from donors and grantors. As of September 30, 2019 and 2018, financial assets and liquidity resources available within one year for general expenditures, such as operating expenses were as follows:

|  | <br>2019        | <br>2018        |
|--|-----------------|-----------------|
| Financial assets                                   |                 |                 |
| Cash and cash equivalents                          | \$<br>1,596,300 | \$<br>1,729,498 |
| Investments  | 3,435,335       | 2,822,414       |
| Unconditional promises to give, current portion    | 70,000          | 1,621,502       |
| Other receivables                                  | 860             | 4,178           |
| Prepaid expenses and other current assets          | 121,312         | <br>134,717     |
|  | 5,223,807       | 6,312,309       |
| Available line of credit                           | 250,000         | 250,000         |
| Less: Financial assets unavailable for general use |                 |                 |
| Net assets with donor restrictions                 | (1,531,220)     | <br>(2,734,839) |
| Total financial assets available within one year   | \$<br>3,942,587 | \$<br>3,827,470 |

# 6. LINES OF CREDIT

The Organization secured a revolving bank line of credit with a limit of up to \$250,000. The Organization had not drawn any money from this line of credit as of September 30, 2019 and 2018.

### 7. NET ASSETS

Components of net assets with restrictions were as follows at September 30:

|  | 2019 |           | 2018 |           |
|--|------|-----------|------|-----------|
| Restricted by time                                   | \$   | 251,669   | \$   | 1,376,333 |
| Restricted by donor for programmatic use as follows: |      |           |      |           |
| Education, research & training                       |      | 961,113   |      | 981,964   |
| Global doctors for choice                            |      | 112,605   |      | 235,951   |
| Voice & engagement                                   |      | 70,000    |      | 78,346    |
| Public policy & community support                    |      | 135,833   |      | 62,245    |
|  | \$   | 1,531,220 | \$   | 2,734,839 |

Net assets with donor restrictions designated for future periods at September 30, 2019 are expected to be released from restrictions as follows:

| 2020       | \$ 215,000 |
|------------|------------|
| 2021       | 26,669     |
| 2022       | 10,000     |
| Thereafter | <u>-</u>   |
|            | \$ 251,669 |

Net assets were released from restrictions for the years ended September 30, 2019 and 2018 as follows:

|  | <br>2019                   | <br>2018                     |
|--|----------------------------|------------------------------|
| Expenses incurred to satisfy time restrictions Expenses incurred to satisfy program restrictions | \$<br>291,333<br>3,046,872 | \$<br>1,684,250<br>2,627,925 |
|  | \$<br>3,338,205            | \$<br>4,312,175              |

#### 8. RETIREMENT PLAN

During the years ended September 30, 2019 and 2018, the Organization had a tax deferred retirement plan for the benefit of all qualifying employees under section 401(k) of the Internal Revenue Code. Qualifying participants may defer up to 90% of their annual base compensation, up to the Internal Revenue Service maximum limitations. Employer matching contributions are discretionary, and the maximum allowable amount is 6% of each non-Highly Compensated Employee Participant's compensation for the plan year subject to contributing 3% of their gross salary. In addition, the Organization made an additional contribution to each qualifying employee's 401(k) account in January for each of the years ended 2019 and 2018. For the years ended September 30, 2019 and 2018, contributions from the Organization to the plan amounted to approximately \$102,000 and \$134,000, respectively.

#### 9. COMMITMENTS

#### **Lease Commitments as Lessee**

As of September 30, 2019, the Organization occupies office space in New York City under a four year lease which commenced August 2017 and provides for minimum annual payments for the years ended September 30 as follows:

| 2020 | \$<br>72,691  |
|------|---------------|
| 2021 | <br>61,746    |
|      | \$<br>134,437 |

Rent expense for each of the years ended September 30, 2019 and 2018 was approximately \$72,000.

#### 10. SIGNIFICANT GRANTS AND CONCENTRATION RISK

During the each of the years ended September 30, 2019 and 2018, the Organization received approximately 38% of total support and revenue from one contributor. As of September 30, 2019 and 2018, four contributors and two contributors account for 100% and approximately 91% of the total unconditional promises to give, respectively.

#### 11. SUBSEQUENT EVENTS

The Organization has evaluated subsequent events occurring after the consolidated statement of financial position date through the date of February 13, 2020, which is the date the consolidated financial statements were available to be issued. Based on the evaluation, the Organization has determined that no subsequent events have occurred which require disclosure in or adjustment to the consolidated financial statements.



# Physicians for Reproductive Health Schedules of Financial Position - Global Doctors for Choice, LLC September 30, 2019 and 2018

| Assets                                      |               |    |         |
|---|---------------|----|---------|
| Current assets                              |               |    |         |
| Cash and cash equivalents                   | \$<br>115,970 | \$ | 251,552 |
| Due from Physicians for Reproductive Health | -             |    | 10,434  |
| Prepaid expenses                            | <br><u>-</u>  |    | 15,383  |
| Total current assets                        | 115,970       |    | 277,369 |
| Property and equipment, net                 | <br>6,170     |    | 10,283  |
| Total assets                                | \$<br>122,140 | \$ | 287,652 |
| Liabilities and Net Assets                  |               |    |         |
| Liabilities                                 |               |    |         |
| Accounts payable and accrued expenses       | \$<br>1,519   | \$ | 10,434  |
| Due to Physicians for Reproductive Health   | <br>28,016    |    | 52,934  |
| Total liabilities                           | 29,535        |    | 63,368  |
| Net assets                                  |               |    |         |
| Without donor restrictions                  |               |    |         |
| Board designated fund                       |               |    |         |
| GDC Action Fund                             | 9,000         |    | 9,000   |
| Reserve Fund                                | 24,000        |    | 12,000  |
| Available for general use                   | <br>59,605    | -  | 173,594 |
| Total without donor restrictions            | 92,605        |    | 194,594 |
| With donor restrictions                     | <br>-         |    | 29,690  |
| Total net assets                            | <br>92,605    |    | 224,284 |
| Total liabilities and net assets            | \$<br>122,140 | \$ | 287,652 |

# Physicians for Reproductive Health Schedules of Activities and Changes in Net Assets - Global Doctors for Choice, LLC Years Ended September 30, 2019 and 2018

|   | 2019  | 2018   |
|---|---|--|
| Public support and revenues Individual contributions Foundations Physicians for Reproductive Health donated services In-kind donations Other income   | \$ 6,350<br>142,815<br>15,184<br>14,363<br>   | \$ 12,450<br>210,870<br>16,394<br>4,276<br>200<br>244,191  |
| Expenses  |   |  |
| Salaries and benefits Professional fees Printing and duplication Communications Travel Conferences and conventions Fiscal sponsor fees Leased and purchased equipment Postage and delivery Office supplies Bank charges Other operating costs Depreciation and amortization Overhead allocation | 120,038<br>117,670<br>193<br>35<br>34,303<br>6,226<br>33,203<br>954<br>2,211<br>63<br>591<br>1,225<br>4,113<br>-<br>320,825 | 108,614<br>103,269<br>1,885<br>517<br>15,953<br>39<br>46,883<br>2,243<br>10<br>48<br>1,495<br>1,401<br>2,057<br>11,577 |
| Changes in net assets   | (131,679)   | (51,800)   |
| Net assets, beginning of year   | 224,284   | 276,084  |
| Net assets, end of year   | \$ 92,605   | \$ 224,284   |